

FINANCIAL DATA SUMMARY

*for Freddie and Suzanna Townsend
As of Sep 1, 2010*

Personal Information

First Name, Mi, Lastname	Gender	AGE	SSN	Covered by SS	Relationship
Freddie Townsend	Male	50	***-**-4543	Yes	Self
Suzanna Townsend	Female	50	***-**-3424	Yes	Spouse
Samuel B Townsend	Male	20	***-**-4234		Child
Madeline M Townsend	Female	18	***-**-3425		Child

Employment

Employer	Position	Street Address, City State Zip	Phone Type	Number
ABC				

Securities, Annuities (includes Account Cash Balance)

Ownership Intended Use	Qual Plan Type	Symbol or CUSIP	Units	Product Description	Current Value	Annual Additions	% Annual Increase	% Employer Match
Freddie Retirement	401k	MDHQX	5,000.000	BlackRock Total Return Inv A	56,450	3,366		50.0%
Freddie Retirement	401k	MOT	5,000.000	Motorola, Inc.	37,600	3,366		50.0%
Freddie Retirement	IRA	T	1,000.000	AT&T, Inc.	27,030			
Freddie Retirement	IRA	EXTR	2,500.000	Extreme Networks, Inc.	6,900			
Freddie Retirement	IRA	TXN	1,000.000	Texas Instruments, Inc.	23,020			
JTWROS Retirement	Non-qualified	T	1,500.000	AT&T, Inc.	40,545			
JTWROS Retirement	Non-qualified	MOT	8,000.000	Motorola, Inc.	60,160			
JTWROS Retirement	Non-qualified	Q	20,000.000	Qwest Communications International, Inc.	113,000			
JTWROS Retirement	Non-qualified	EXTR	2,000.000	Extreme Networks, Inc.	5,520			
JTWROS Retirement	Non-qualified	JNPR	1,000.000	Juniper Networks, Inc.	27,200			
JTWROS Retirement	Non-qualified	NOVL	3,000.000	Novell, Inc.	16,890			
Suzanna Retirement	Non-qualified	AMRMX	1,000.000	American Funds American Mutual A	22,220			
Suzanna Retirement	Non-qualified	XOM	500.000	ExxonMobil Corporation	29,555			

Suzanna Retirement	Non-qualified	AMHYX	6,000.000	Invesco High Yield Fd Cl A	24,780
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Cash and Cash Equivalents (Checking, Savings, Money Market, CD)

Owner Intended Use	Where Held Account	Description	Type	Current Balance	Interest Rate	Initial Amount	Maturity Date
JTWROS Personal		1St National CD	Certificate of Deposit	3,150,734	4.0%	2,512,670	01/01/2010

Property (Home, Investment Real Estate, Other)

Owner	Type	Description	Current Value	Purchase Date	Invested Amount	Cost Basis Includes Capital Improvements
JTWROS	Personal Residence	House	950,000		950,000	950,000

Liabilities and Notes Receivable

Owner	Loan Type	Description	Loan Amount or Balance	First Payment Date	Payment Type	# of Pay	Interest Rate	Freq.
JTWROS	Home, Vacation, 2nd Mtg Ded	Home Mortgage	689,723	01/01/2005	Regular Amortization	360	6.5%	Monthly

Budget (Income and Expenses)

Description	Amount	Frequency	Index %	Start Date	End Date	Attached to Asset
Freddie - Salary	9,350	Monthly			06/01/2025	
Freddie - Bonus	25,000	Annually			06/01/2025	
Church Donation	5,000	Annually				
Living Expenses	4,500	Monthly	3.0%			
IRA Contribution	3,000	Annually				

Goals and Planning Assumptions

Description	Amount	Frequency	Index %	Start Date	End Date
Retirement Income	8,000	Monthly	3.0%	06/01/2025	

Other Personal Data

Description	Value
Federal Tax Bracket	28%
State Tax Bracket	6%
Federal Exemptions	4
State Exemptions	4

Federal Filing Status Married, Filing Joint
 State Filing Status Married, Filing Joint
 Samuel Tax Bracket 28%
 Madeline Tax Bracket 28%

Life Insurance

Policy Type	Carrier	Face Amount	Annual Net Cash Value Premium	Owner	Insured	Beneficiary
Term 20 yr	Aetna	100,000	542	Suzanna	Freddie	Suzanna

Investment Risk Questionnaire - Retirement Income

Question	Answer
1) The time your money will be invested is important in determining an asset allocation strategy. A longer time frame could help you ride out short-term declines and may provide better long-term returns. How long will this money be invested?	11 to 15 years
2) Do you plan on withdrawing 30% or more of your original investment during the next 5 years?	No
3) Since World War II, the worst 12-month holding period return for U.S. Stocks was -39% and -17% for Long-Term U.S. Government Bonds. With this in mind, please answer the following question: I understand that the value of my portfolio will fluctuate over time. However, the maximum decline in the market value of my account that I am willing to tolerate over any twelve-month period is:	-25%
4) Apart from the Great Depression, the longest time investors have had to wait for their investments to return to their prior levels from the beginning of a market decline has been 35 months for stocks and 22 months for bonds. With this in mind, please answer the following question: For the assets being invested for this goal, the longest I am prepared to wait for the market value of my account to return to prior levels following a decline is:	Up to 48 months
5) Since 1926, the average annual return for U.S. Stocks has been 10.4% and 5.4% for US Government Bonds. What is the average annual return you seek to generate from these assets?	9% - 10%

Strategic Solutions



Prepared For
Freddie and Suzanna Townsend

Prepared By
Train 005

RS Associates, Inc.

Email: lindagrace@bellsouth.net

Welcome to your Strategic Solutions Plan. This report analyzes where you are today, in relation to your stated goals, and compares today's "picture" to where you might be if you implemented the investment strategy we recommend. Investors are portfolio builders – by design or by default they combine various investments to create “portfolios”. They want to understand and control their investment risk. Understanding that Asset Allocation is the single most important factor in driving risk and return on an investor’s portfolio, we have designed asset allocation portfolios or “models” that aim to maximize return at the levels of risk you are willing to assume.

We appreciate the opportunity to work with you to achieve your financial goals and dreams.

This report has been prepared based upon the information and data you have provided. It is intended to compare your resources with your stated financial goals and outline steps which would be taken to permit you to meet goals and use your resources most efficiently. Information contained herein with regard to security prices, dividends, interest, security gains/losses are obtained from various sources and are not to be considered completely accurate for tax or other purposes. This information is not to be considered an official statement of your account with the broker dealer.

Personal Profile

A secure financial future doesn't just happen...

It takes solid planning and sound investments to build assets and achieve your financial dreams. Your Financial Advisor will work with you to set financial goals, recommend appropriate investment strategies, and assist in planning your portfolio so you can invest with confidence.

Your Family	Age	Birthdate
Freddie Townsend	50	June 1, 1960
Suzanna Townsend	50	July 2, 1960
Samuel B Townsend	20	July 20, 1990
Madeline M Townsend	18	July 20, 1992

Investment Profile

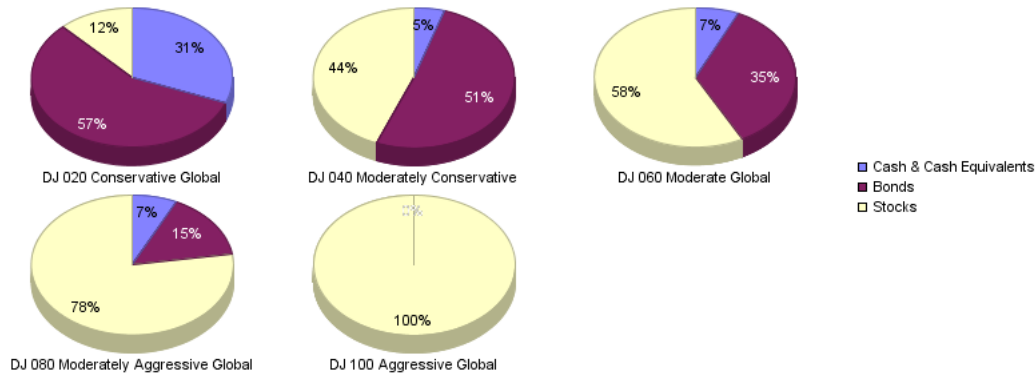
There are many factors to consider before you invest. Together we have reviewed your long- and short- term financial needs, tolerance for risk and investment objectives, your assets and debt, and your current budget and spending habits -- all factors which help us create an investment plan tailored for you.

Primary Investment Goals

Accumulation of assets to fund retirement

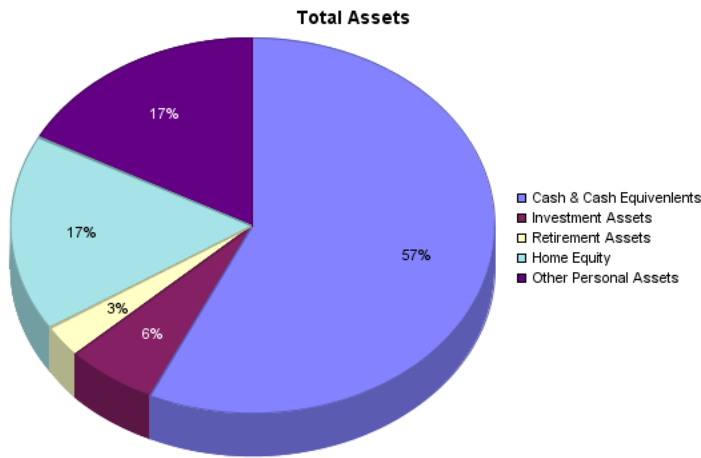
Portfolio Planning

We will develop an overall investment to provide the information and products you need to secure your financial future. Your advisor will develop an overall investment strategy that considers your tolerance for risk and your goals. These strategies are translated into different portfolio allocations which match your specific situation. Shown below are five examples of portfolio asset allocation models that can be a component of an overall investment strategy.



As your needs grow and change over time, we will be there every step of the way to modify your plan and keep you on track with your objectives.

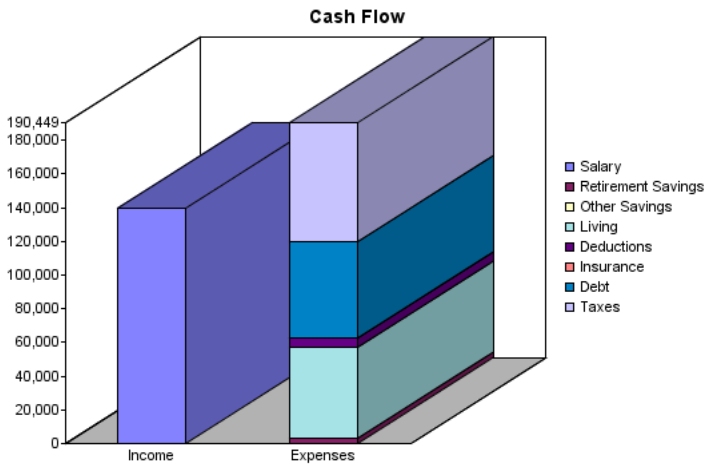
Where you are today



Assets and Liabilities

Assets:	
Cash & Cash Equivalents	\$3,150,734
Investment Assets	\$339,870
Retirement Assets	\$151,000
Home	\$950,000
Other Personal Assets	\$0
Liabilities:	
Home Mortgage	\$689,723
Other Loans	<u>\$0</u>

Assets less Liabilities **\$3,901,881**



Annual Cash Flow

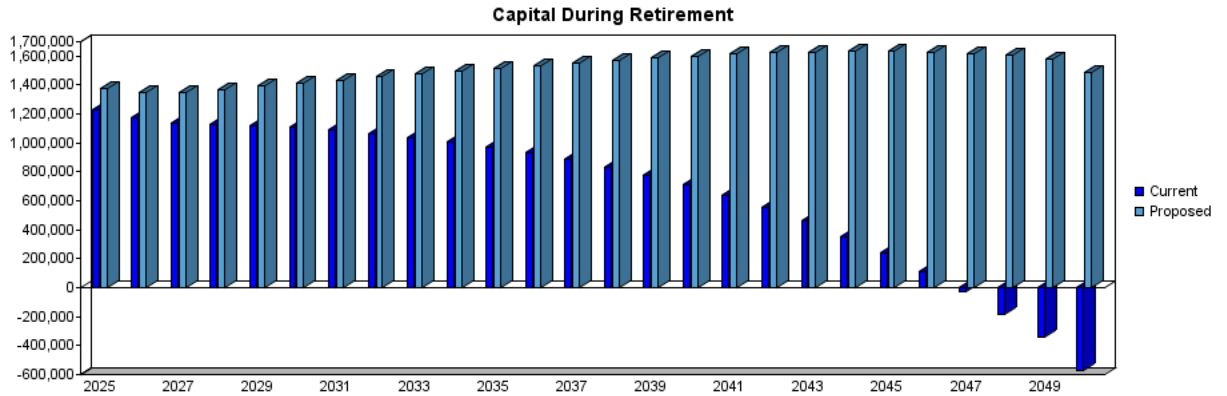
Income:	
Freddie	\$137,200
Other Income	<u>\$2,850</u>
	\$140,050
Expenses:	
Debt	\$56,580
Insurance	\$542
Deductions	\$5,000
Living	\$54,000
Retirement Savings	\$3,366
Other Savings	\$0
Estimated Taxes	<u>\$70,961</u>
	\$190,449

Cash Flow Margin **(\$50,399)**

On the succeeding pages, we have analyzed how well your current resources will meet your goals for income in the future. Where we have identified a shortfall, we will make recommendations to help you close the gap. This plan has been prepared based upon the information you have provided us. Changes to that information will produce different results. It is important to update this information and to review your progress toward goals at least annually.

Progress Toward Goal

Retirement Funding



At retirement, you would like monthly, pre-tax Income of:	Today's \$	Inflation %	Future Value at Retirement
Beginning in 2025, at Freddie's age 65	\$8,000	3%	\$12,464
Total Capital Needed			\$2,498,951

Capital Value of Assets and Income	Today's \$	Growth Rate	Future Value Current	Future Value After Plan*
Investment Assets (includes contributions)	\$339,870	7%	\$664,168	
Retirement Assets (includes contributions)	\$151,000	6.8%	\$618,764	
Subtotal	\$490,870		\$1,282,932	
Capital value of future income (social security, defined benefits)			\$1,117,714	
Total Capital Available			\$2,400,646	
Surplus/Shortfall at Retirement			(\$98,306)	\$222,239
Surplus at the End of Retirement			\$0	\$1,618,026

Additional Savings Needed:				
	Current		After Plan *	
Monthly pre-tax savings	\$359	at 5.3%	\$0	at 6.1%

*Assumes current assets and savings allocated according to recommended model, growing at 6.1%.

Recommendation
Based upon your current scenario, you do not currently have sufficient savings to fund this goal. You may need to reallocate funds, begin or increase periodic payments and/or modify your stated financial goals.

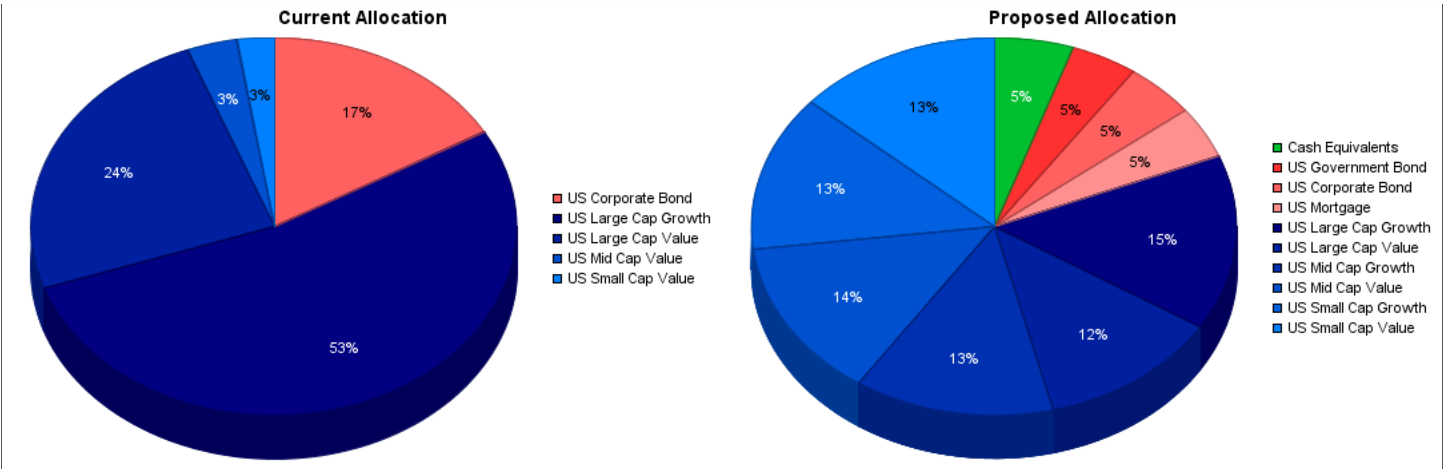
Assumptions
Social security retirement benefits inflated at 3.0%.
Freddie's life expectancy assumed to be 90; Suzanna's life expectancy assumed to be 90.
The growth on assets has been tax affected where appropriate, using 28% federal and 6% state rates.
Current savings rate represents the blended growth rates from individual assets or asset classes.
Future income and need discounted at 6.69% for current situation, 8.00% after plan.

Goal: Retirement

We have designed a group of Asset Allocation Models that combine Asset Classes in a way that maximizes your return while minimizing your risk. We have matched your investment profile and financial goal with the model we believe will best meet your needs.

Your Investment Personality: **DJ 080 Moderately Aggressive**

A model designed to provide long-term capital growth with minimal income, for investors who are seeking a significant portion of the stock market's long-term total return but wish to reduce some of the risks.



Asset Classes	Current Value	Current Allocation	Proposed Value	Proposed Allocation
Cash Equivalents	\$0	0%	\$25,500	5.2%
Cash & Cash Equivalents	\$0	0%	\$25,500	5.2%
US Corporate Bond	\$81,230	16.5%	\$22,600	4.6%
US Mortgage	\$0	0%	\$22,600	4.6%
US Government Bond	\$0	0%	\$22,600	4.6%
Fixed Income Domestic	\$81,230	16.5%	\$67,800	13.8%
US Large Cap Value	\$119,350	24.3%	\$59,000	12%
US Mid Cap Growth	\$0	0%	\$66,200	13.5%
US Mid Cap Value	\$16,890	3.4%	\$66,300	13.5%
US Small Cap Value	\$12,420	2.5%	\$66,200	13.5%
US Small Cap Growth	\$0	0%	\$66,200	13.5%
US Large Cap Growth	\$260,980	53.2%	\$73,600	15%
Equity Domestic	\$409,640	83.5%	\$397,500	81%
Total	\$490,870	100%	\$490,800	100%

Any difference between current and proposed values may be the result of unallocated dollars or market fluctuations.

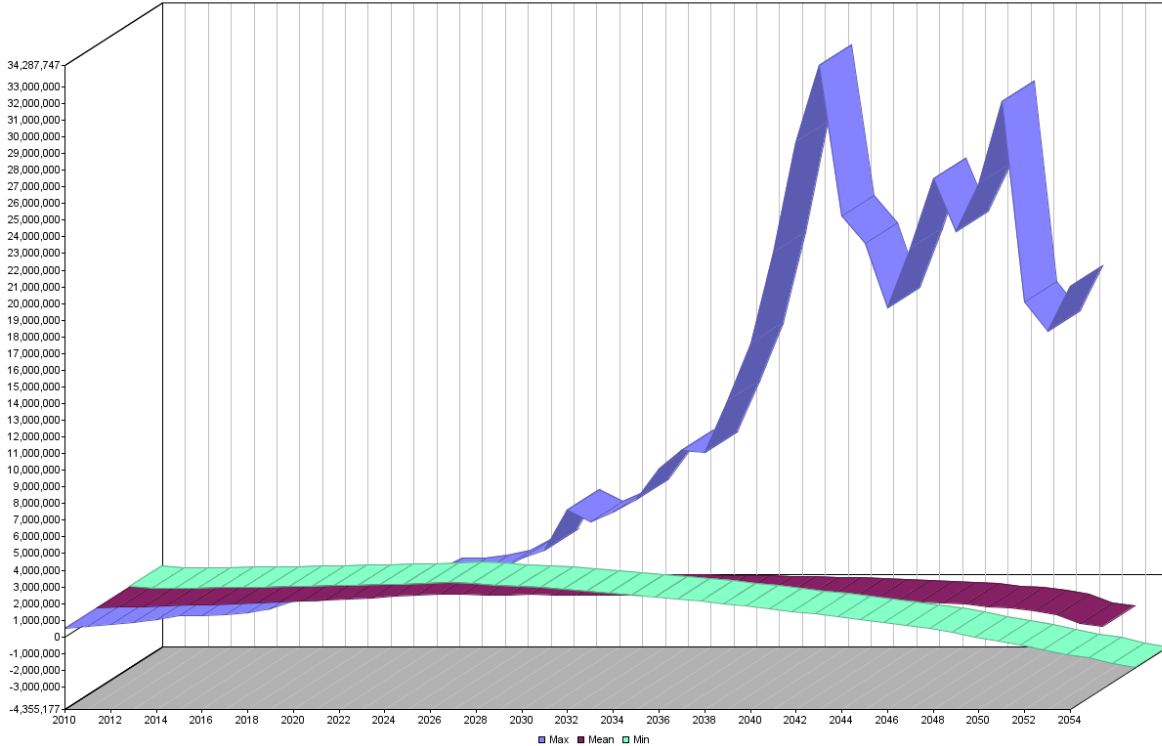
Predicted performance is based on historical financial assumptions. Past performance is not indicative of future results. Investment returns and principal value may fluctuate.

Monte Carlo Simulation

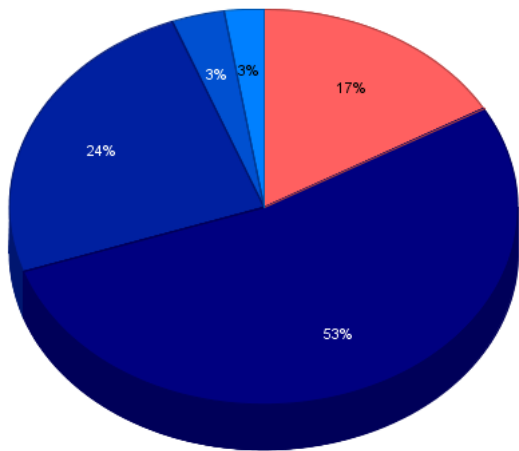
Freddie Townsend

39% chance of meeting your retirement need

Simulation Results after 500 iterations



Current Allocation



Model Information

Asset Class	Value	Mean Return	Standard Deviation
US Corporate Bond	\$81,230	6.19%	3.98%
US Large Cap Growth	\$260,980	6.64%	17.18%
US Large Cap Value	\$119,350	7.5%	13.94%
US Mid Cap Value	\$16,890	9.2%	14.68%
US Small Cap Value	\$12,420	9.69%	16.2%

Mortality Information

Name	Minimum	Current	Maximum
Freddie	85	90	95
Suzanna	85	90	95

Inflation Information

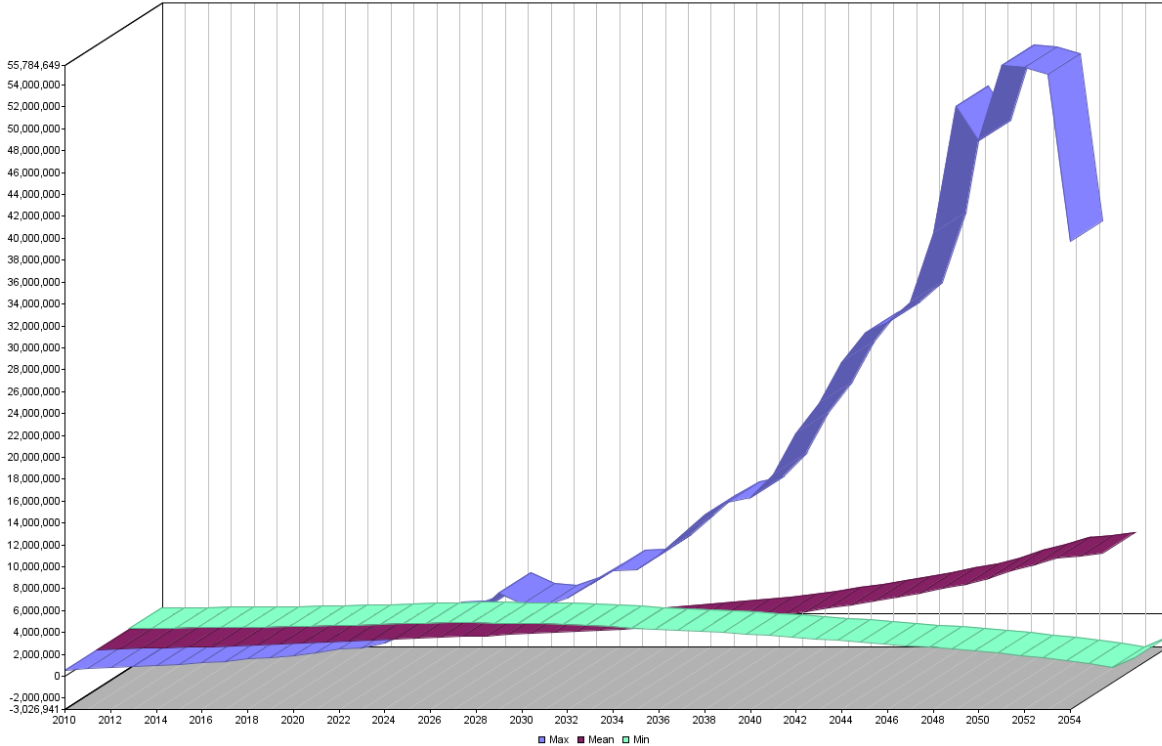
Rate	Standard Deviation
3%	0.5%

Monte Carlo Simulation

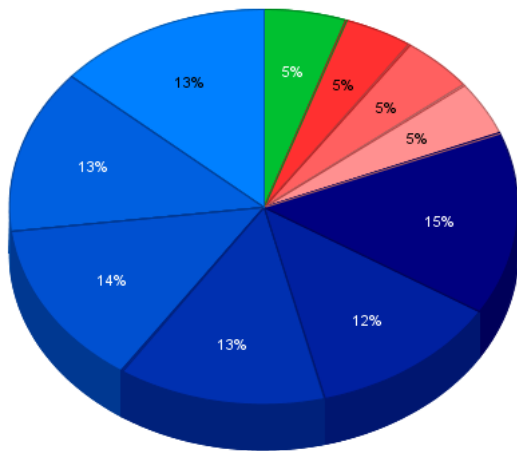
Freddie Townsend

91% chance of meeting your retirement need

Simulation Results after 500 iterations



Proposed Allocation



Model Information

Asset Class	Value	Mean Return	Standard Deviation
Cash Equivalents	\$25,500	4.02%	7.81%
US Government Bond	\$22,600	6.01%	3.45%
US Corporate Bond	\$22,600	6.19%	3.98%
US Mortgage	\$22,600	6.01%	3.45%
US Large Cap Growth	\$73,600	6.64%	17.18%
US Large Cap Value	\$59,000	7.5%	13.94%
US Mid Cap Growth	\$66,200	8.52%	20.39%
US Mid Cap Value	\$66,300	9.2%	14.68%
US Small Cap Growth	\$66,200	9.69%	22.35%
US Small Cap Value	\$66,200	9.69%	16.2%

Mortality Information

Name	Minimum	Current	Maximum
Freddie	85	90	95
Suzanna	85	90	95

Inflation Information

Rate	Standard Deviation
3%	0.5%

Summary: Action Plan

Accept | 1

Retirement Funding	Cash Flow	Lump Sum
1. Reposition current assets according to recommended model.		\$490,800
Subtotal		\$490,800

Goal	100%	\$2,498,951
96% Complete Before Plan		
100% Complete After Plan		

Strategic Solutions Implementation



Prepared For
Freddie and Suzanna Townsend

Prepared By
Train 005

RS Associates, Inc.

Email: lindagrace@bellsouth.net

This Implementation Plan has been prepared to help you make investment decisions that will move you closer toward meeting your goals and objectives. We have worked diligently to assess your current situation, review your current assets and resources, considered your investment profile and risk tolerance in order to create a financial strategy that is right for you. As your goals and needs change over time, your advisor will help you monitor and modify your financial plan to keep you on track with your financial objectives.

We have developed several asset allocation models for long term investment planning. The scenarios are designed to match risk/return objectives to goals. Asset Allocation models may be used as general guidelines for investment planning. Your specific needs may differ from these general guidelines and these changes will be reflected in our recommendations.

To meet your investment objectives, we recommend you reallocate investments according to the following plan:

Recommendations

To Fund Retirement Goal:

Current	Dollars	Proposed	
Freddie			
Cash Equivalents			
		Fidelity (097474912974) - Cash Balance	\$5,100
		Merrill Lynch (32543645) - Cash Balance	\$5,100
		Merrill Lynch (34328434) - Cash Balance	\$5,100
		Merrill Lynch (35435434) - Cash Balance	\$5,100
		Schwab (34138434) - Cash Balance	\$5,100
US Government Bond			
		Amer Century Target 2025 Fd Inv Cla	\$11,300
		American Century Target Mat 2015 Adv	\$11,300
US Corporate Bond			
Invesco High Yield Fd Cl A	\$24,780	Delaware Extended Duration Bond A	\$11,300
Merrill Lynch Corp Bond Invest Grad Cl D	\$56,450	Vanguard Long-Term Bond Index	\$11,300
US Mortgage			
		Huntington Mortgage Securities Fd Tr Sha	\$11,300
		PIMCO GNMA D	\$11,300
US Large Cap Growth			
Juniper Networks, Inc.	\$27,200	Columbia Marsico 21st Century A	\$36,800
Motorola, Inc.	\$60,160	Kinetics Paradigm	\$36,800
Motorola, Inc.	\$37,600		
Qwest Communications International, Inc.	\$113,000		
Texas Instruments, Inc.	\$23,020		
US Large Cap Value			
AT&T, Inc.	\$40,545	Managers Value	\$29,500
AT&T, Inc.	\$27,030	RiverSource Diversified Equity Inc A	\$29,500
American Funds American Mutual A	\$22,220		
ExxonMobil Corporation	\$29,555		
US Mid Cap Growth			
		American Century Heritage Inv	\$33,100
		American Century Veedot Inv	\$33,100
US Mid Cap Value			
Novell, Inc.	\$16,890	Claymore?BIR Leaders Mid-Cap Val ETF	\$16,600
		Fidelity Large Cap Value	\$16,600
		Fidelity Leveraged Company Stock	\$33,100
US Small Cap Growth			
		Pacific Advisors Small Cap A	\$33,100
		Schroder U.S. Opportunities Adv	\$33,100
US Small Cap Value			
Extreme Networks, Inc.	\$6,900	Diamond Hill Small Cap A	\$33,100
Extreme Networks, Inc.	\$5,520	Royce Special Equity Invnt	\$33,100

<hr/> \$490,870	Total to Reposition	<hr/> \$490,870 <hr/>
	Additional Monthly Savings	
	Total to Reposition All Goals	<hr/> \$490,800 <hr/>

INTRODUCTION:

Asset Allocation is a process to determine how to proportion assets by various asset classes. The advantage of diversification helps to minimize the effects of investment risk that can occur due to security selection and market timing.

Your financial advisor has developed an Asset Allocation strategy for you based on your current personal investment profile and long term financial goals. This analysis presents your current asset mix and compares it to our proposed reallocation strategy on a Risk/Total return comparison. Our models are designed with the intent of providing the maximum return for a given risk profile.

Important terms referred to in the reports:

Asset Class - a standard term that broadly describes an investment category.

Asset Mix - the percentage weight of assets according to their asset class.

Total Return - the combined return of capital appreciation and income (yield) from a particular investment or group of investments.

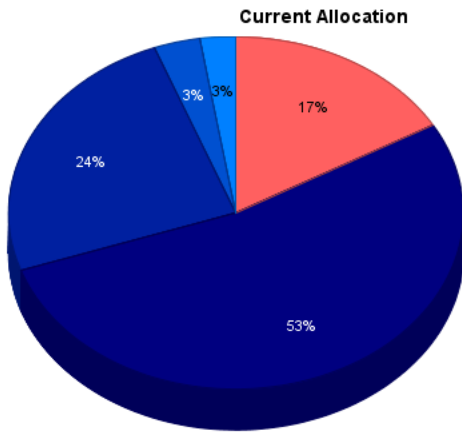
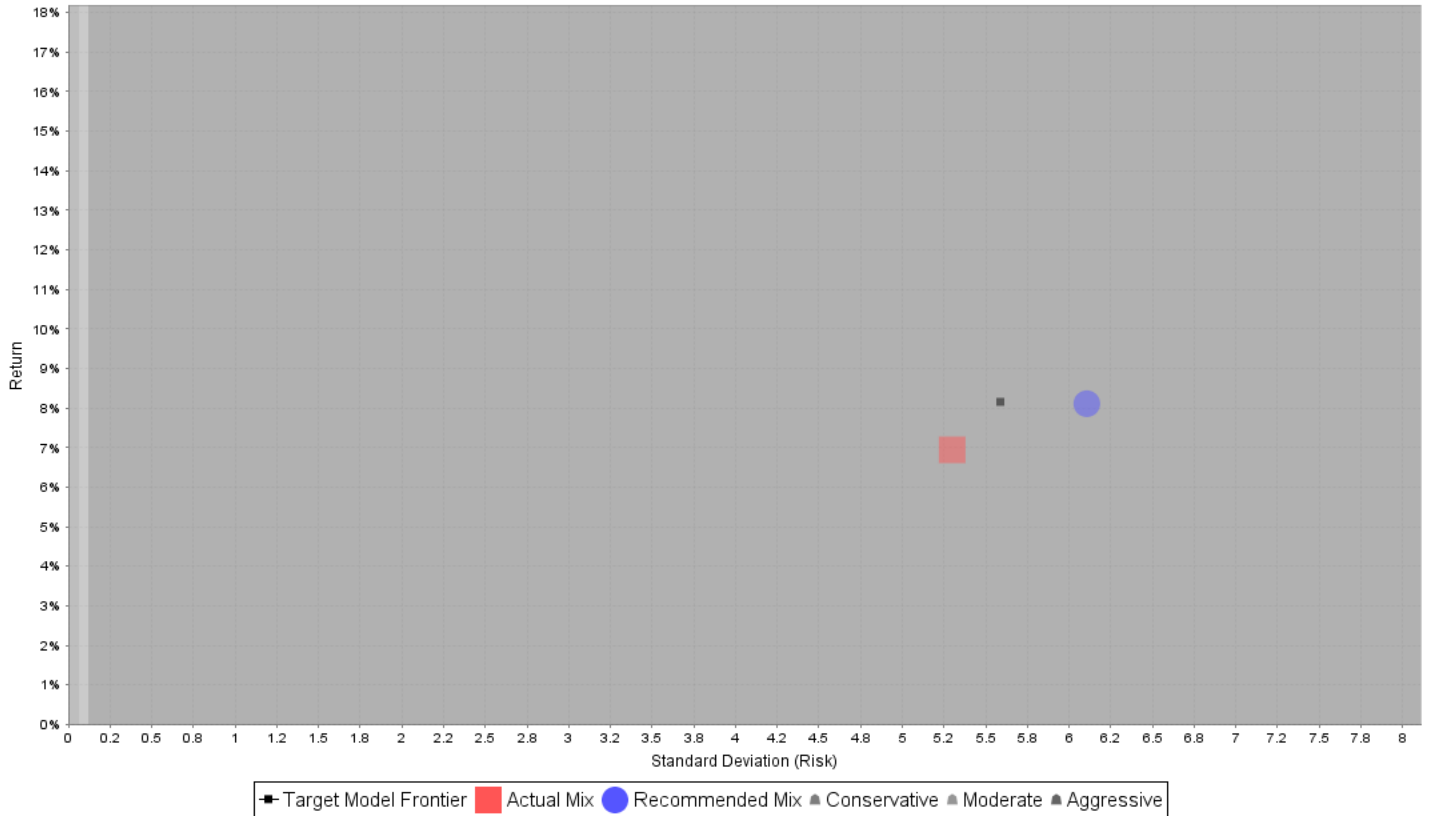
Backtested - uses historical performance to plot over previous time frames.

DISCLOSURE:

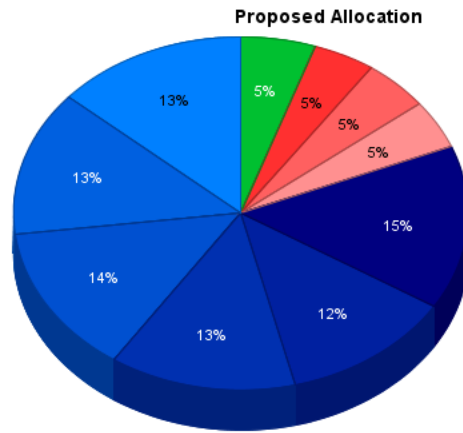
The Asset Analysis is provided to you by your financial advisor for informational purposes only. Actual investment returns may vary from projected results and no information presented here is a guarantee of future results. The analysis may include assets which are not held at your financial advisor and while the information is believed to be reliable, you should rely upon actual statements and confirmations for actual investment values.

GOAL RETIREMENT INCOME from 1990 to 2010:

Goal Retirement Income



- US Corporate Bond
- US Large Cap Growth
- US Large Cap Value
- US Mid Cap Value
- US Small Cap Value

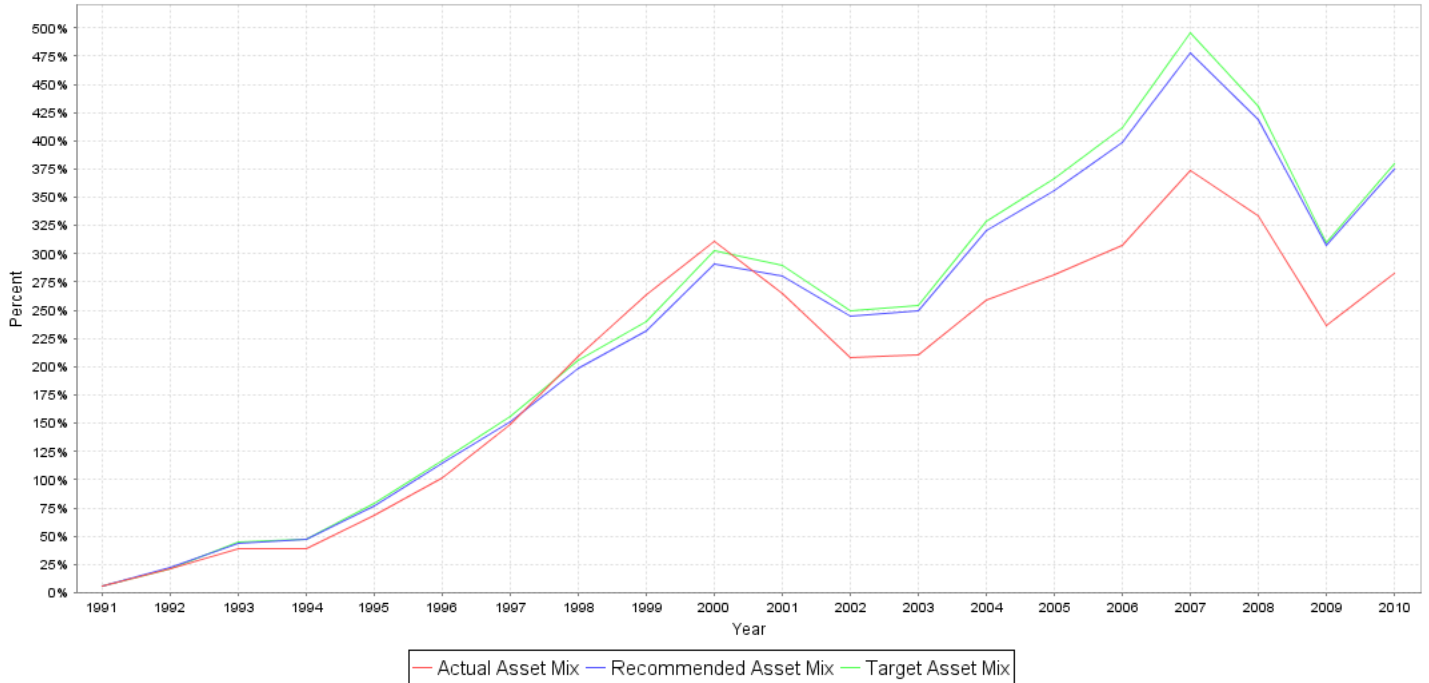


- Cash Equivalents
- US Government Bond
- US Corporate Bond
- US Mortgage
- US Large Cap Growth
- US Large Cap Value
- US Mid Cap Growth
- US Mid Cap Value
- US Small Cap Growth
- US Small Cap Value

Total Investment Dollars:		\$490,800
	Current	Proposed
Return	6.9%	8.1%
Standard Deviation	5.3	6.11
Sharpe Ratio	1.03	1.08

GOAL RETIREMENT INCOME from 1990 to 2010:

Asset Mix Backtest - Compound Returns - Actual Returns



	Return	Risk
Actual Asset Mix	6.9%	5.3
Recommended Asset Mix	8.1%	6.11

	Last Year	5 Years	10 Years	20 Years
Actual Asset Mix	13.7%	0.1%	-0.7%	6.9%
Recommended Asset Mix	16.8%	0.8%	2%	8.1%

Backtested performance does not represent actual account performance and should not be interpreted as an indication of such performance. The asset mix that the backtested results are based upon can be changed at anytime and will produce different backtested performance. Backtested performance does not represent the impact that material economic and market factors might have on investment decision making. There is no indication that these backtested results could, or would, have been achieved had this asset mix been used during the years presented. The results portrayed reflected the reinvestment of the dividends and the other earnings. The deduction of advisory fees, brokerage of other commissions, and any other expenses that would have been paid are not reflected.

GOAL RETIREMENT INCOME from 1990 to 2010:

Asset Mix Backtest - Periodic Returns - Actual Returns



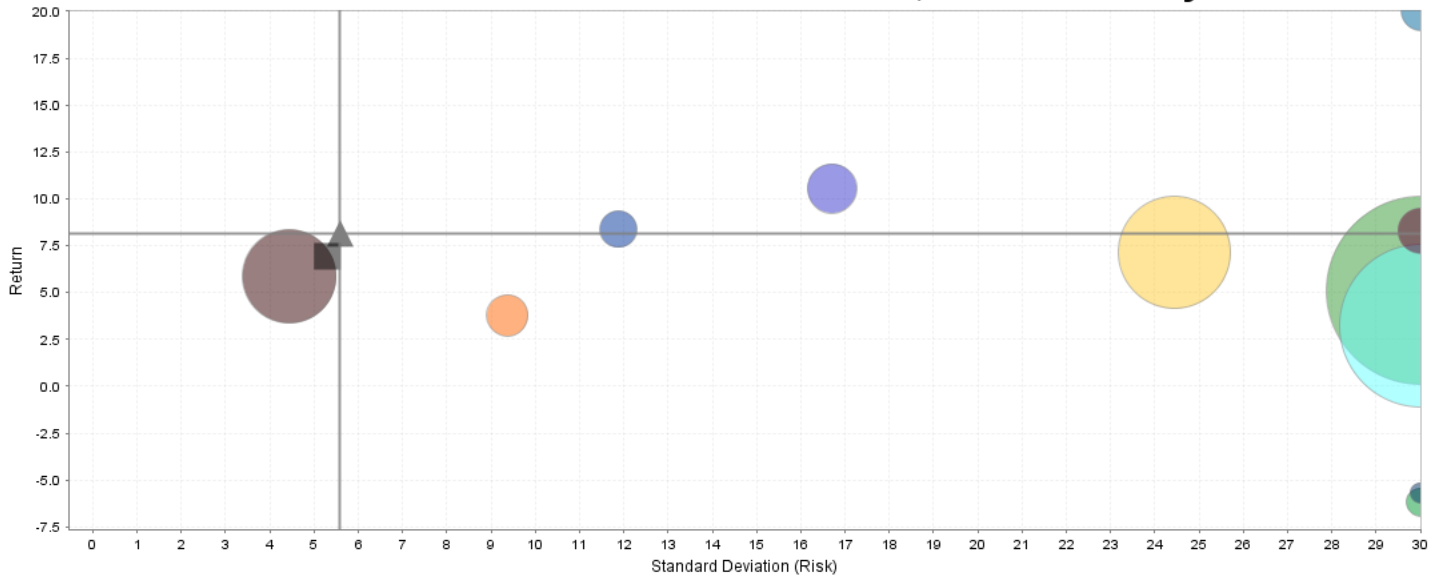
	Return	Risk
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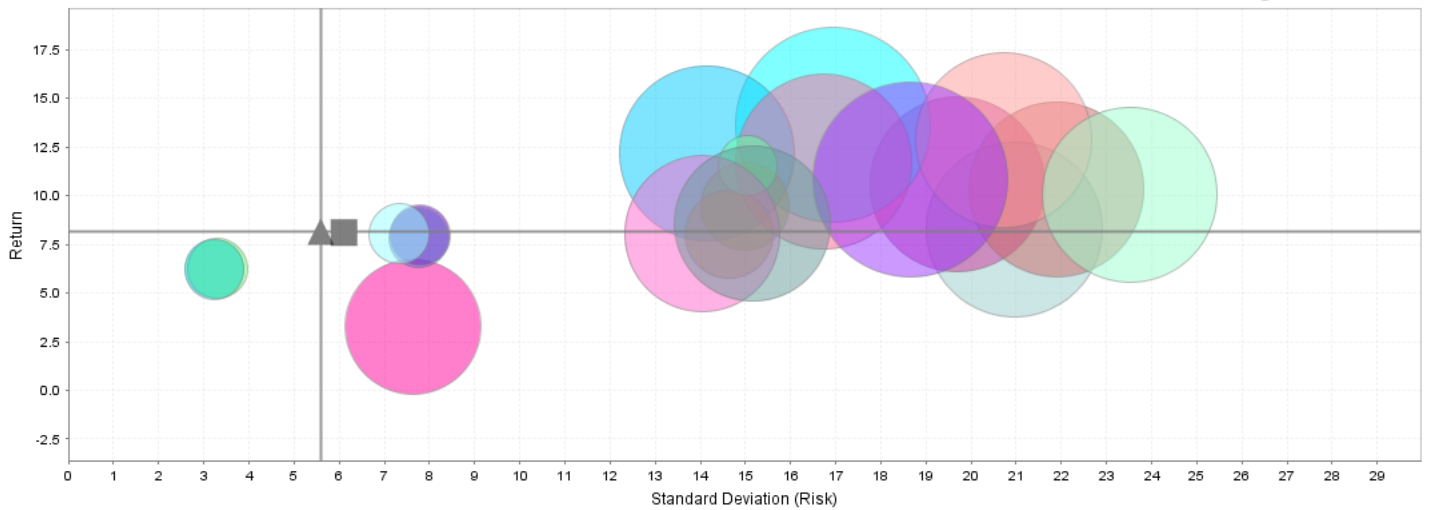
GOAL RETIREMENT INCOME:

Actual Asset Mix Risk Return 240 Month, 20 Year History



- Actual Model ▲ Target Model ● Juniper Networks, Inc. ● American Funds American Mutual A ● Extreme Networks, Inc. ● Invesco High Yield Fd CI A
- BlackRock Total Return Inv A ● Novell, Inc. ● AT&T, Inc. ● Texas Instruments, Inc. ● ExxonMobil Corporation ● Motorola, Inc.
- Qwest Communications International, Inc.

Recommended Asset Mix Risk Return 240 Month, 20 Year History



- Recommended Model ▲ Target Model ● American Century Target Mat 2015 Adv ● RiverSource Diversified Equity Inc A ● Pacific Advisors Small Cap A
- Managers Value ● PIMCO GNMA D ● Huntington Mortgage Securities Fd Tr Sha ● Vanguard Long-Term Bond Index ● Amer Century Target 2025 Fd Inv Cla
- Fidelity Large Cap Value ● Delaware Extended Duration Bond A ● Columbia Marsico 21st Century A ● Diamond Hill Small Cap A
- Fidelity Leveraged Company Stock ● Claymore?BIR Leaders Mid-Cap Val ETF ● Schroder U.S. Opportunities Adv ● Royce Special Equity Invnt ● Kinetics Paradigm
- American Century Heritage Inv ● American Century Veedot Inv ● Morningstar Currency Index

Asset class performance history is used where product performance is not available.
 Asset class without performance history for this period will not display.
 Size of "bubble" reflects current percentage of total allocation.
 If product appears on the graph edge then refer to table for specifics.

Actual Asset Mix Risk Return 240 Month, 20 Year History

Product	Current Value	Standard Deviation (Risk)	Return
AT&T, Inc.	\$67,575	24.45	7.1%
American Funds American Mutual A	\$22,220	11.88	8.4%
BlackRock Total Return Inv A	\$56,450	4.44	5.9%
Extreme Networks, Inc.	\$12,420	78.03	-5.7%
ExxonMobil Corporation	\$29,555	16.7	10.6%
Invesco High Yield Fd CI A	\$24,780	9.37	3.8%
Juniper Networks, Inc.	\$27,200	72.55	8.3%
Motorola, Inc.	\$97,760	37.87	3.2%
Novell, Inc.	\$16,890	62.04	-6.2%
Qwest Communications International, Inc.	\$113,000	60.04	5.1%
Texas Instruments, Inc.	\$23,020	54.36	20.9%

Recommended Asset Mix Risk Return 240 Month, 20 Year History

Product	Current Value	Standard Deviation (Risk)	Return
Amer Century Target 2025 Fd Inv Cla	\$11,300	15.05	11.5%
American Century Heritage Inv	\$33,100	19.69	10.6%
American Century Target Mat 2015 Adv	\$11,300	7.33	8%
American Century Veedot Inv	\$33,100	20.96	8.3%
Claymore?BIR Leaders Mid-Cap Val ETF	\$16,600	14.98	9.5%
Columbia Marsico 21st Century A	\$36,800	18.66	10.8%
Delaware Extended Duration Bond A	\$11,300	7.79	8%
Diamond Hill Small Cap A	\$33,100	16.73	11.7%
Fidelity Large Cap Value	\$16,600	14.64	8%
Fidelity Leveraged Company Stock	\$33,100	20.72	12.9%
Huntington Mortgage Securities Fd Tr Sha	\$11,300	3.3	6.3%
Kinetics Paradigm	\$36,800	16.94	13.6%
Managers Value	\$29,500	14.04	8%
Morningstar Currency Index	\$25,500	7.63	3.3%
PIMCO GNMA D	\$11,300	3.23	6.2%
Pacific Advisors Small Cap A	\$33,100	23.52	10.1%
RiverSource Diversified Equity Inc A	\$29,500	15.16	8.6%
Royce Special Equity Invt	\$33,100	14.14	12.2%
Schroder U.S. Opportunities Adv	\$33,100	21.89	10.3%
Vanguard Long-Term Bond Index	\$11,300	7.76	7.8%